

TUITION RECOMMENDATION COMMITTEE | 3.04.2026



Summary Overview and Tuition Strategy Discussion Meeting #4

John Harman, MBA, CGMA, CMPE | Senior VP Finance & Administration

Presentation Outline



1. Responses to Questions
2. Open Discussion
3. Major Components of Education and General Revenues
4. Summary of Budget Outlook
5. Deficit Coverage Options
6. Mandatory Fee Increase
7. TRC Meeting Requirements
8. TRC Report Requirements
9. TRC Voting Members
10. FY 2026-27 Tuition Recommendation Discussion



Responses to Questions



Open Discussion

(30 Minutes)

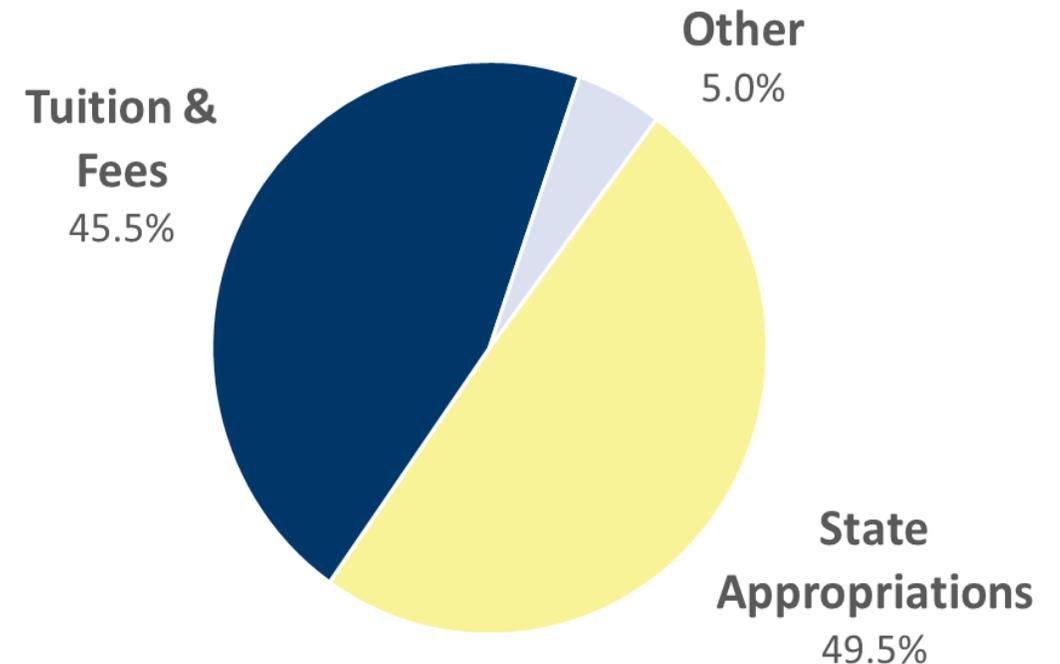
Major Components of E&G Revenues



Revenue:

- State Appropriations (49.5% of total revenue budget)
 - Impacted by Student Success and Completion Model (SSCM) and state tax revenue
- Tuition, net of remissions (45.5% of total revenue budget)
 - Impacted by enrollment, Higher Education Coordinating Commission (HECC) oversight
- Other (5% of total revenue budget)

E&G Budgeted Revenues



Summary of FY 2026-27 Outlook



Revenue

- Fall 2025 (4th week) headcount up by 3.5%, yielding a 1.6% increase in SCH from prior year. Current deposits tracking +0.25% year over year. Anticipated 1% enrollment growth.
- Each 1% increase in SCH enrollment yields approximately \$354K in net revenue.
- Interest earnings and grant indirect cost recovery projected flat.
- Budget adjustments for state funding remains uncertain.
- Oregon ranks 46th nationally in higher education funding per student FTE¹; PUSF increases insufficient to keep pace with rising costs.

Expenses

- Increase in operating expenditures due to:
 - Contractual obligations in labor agreements.
 - Increasing benefits and related payroll costs (statewide rate increases).
 - Investments in enrollment and retention, compliance, academic innovation, and safety initiatives.
 - Utilities, liability insurance, software and hardware costs, and facilities maintenance.
 - Unfunded mandates and required institutional investments.

¹ [SHEF Summary FY2024.](#)

FY 2026-27 Early Budget Projections



Assumptions:

- *No change in enrollment levels*
- *Reduction in state appropriations*
- *Mandatory salary increase per the CBAs for the unionized employee groups*
- *Inflationary growth in services & supplies*

	0% Tuition Increase	
	FY 2025-26 Board Approved Budget (thousands)	FY 2026-27 Budget Projection (thousands)
Revenue		
Gross tuition and fees	\$ 43,368	\$ 44,165
Less fee remissions	(7,907)	(8,616)
Net tuition	\$ 35,462	\$ 35,550
State appropriations	38,573	35,075
Other	3,912	3,912
Total revenue	\$ 77,946	\$ 74,536
Expenses		
Labor	\$ 58,252	\$ 60,805
Supplies and Services	18,213	18,904
Transfers	1,481	1,481
Total expenses	\$ 77,946	\$ 81,190
Net from Operations before Other Resources (Uses)	\$ -	\$ (6,654)
Other Resources (Uses)		
Transfers In		\$ -
Transfers Out	\$ -	-
Use of Reserve		-
Total from Operations and Other Resources (Uses)	\$ -	\$ (6,654)

Notes: These projections are preliminary and are subject to change

FY 2026-27 Tuition Scenarios

Assuming 0% enrollment increase; every 1% increase in tuition is approximately \$354k (net)



		0% Tuition Increase	3% Tuition Increase	4% Tuition Increase	5% Tuition Increase	16% Tuition Increase
	FY 2025-26 Board Approved Budget (thousands)	FY 2026-27 Budget Projection (thousands)				
Revenue						
Gross tuition and fees	\$ 43,368	\$ 44,165	\$ 45,436	\$ 45,860	\$ 46,283	\$ 50,900
Less fee remissions	(7,907)	(8,616)	(8,616)	(8,616)	(8,616)	(8,616)
Net tuition	\$ 35,462	\$ 35,550	\$ 36,820	\$ 37,244	\$ 37,667	\$ 42,284
State appropriations	38,573	35,075	35,075	35,075	35,075	35,075
Other	3,912	3,912	3,912	3,912	3,912	3,912
Total revenue	\$ 77,946	\$ 74,536	\$ 75,807	\$ 76,231	\$ 76,654	\$ 81,271
Expenses						
Labor	\$ 58,252	\$ 60,805	\$ 60,805	\$ 60,805	\$ 60,805	\$ 60,805
Supplies and Services	18,213	18,904	18,904	18,904	18,904	18,904
Transfers	1,481	1,481	1,481	1,481	1,481	1,481
Total expenses	\$ 77,946	\$ 81,190				
Net from Operations before Other Resources (Uses)	\$ -	\$ (6,654)	\$ (5,383)	\$ (4,960)	\$ (4,536)	\$ 80
Other Resources (Uses)						
Transfers In		\$ -	\$ -	\$ -	\$ -	\$ -
Transfers Out	\$ -	-	-	-	-	-
Use of Reserve		-	-	-	-	-
Total from Operations and Other Resources (Uses)	\$ -	\$ (6,654)	\$ (5,383)	\$ (4,960)	\$ (4,536)	\$ 80

Notes: These projections are preliminary and are subject to change

FY 2026-27 Tuition Rate Scenarios



	FY26		FY27		FY27		FY27		FY27	
	Base Tuition	Differential Tuition	Base Tuition + 3%	Differential Tuition	Base Tuition + 4%	Differential Tuition	Base Tuition + 5%	Differential Tuition	Base Tuition + 16%	Differential Tuition
Tuition per credit	\$253	\$347	\$261	\$358	\$264	\$361	\$266	\$365	\$294	\$403
Tuition per term at 15 credits/term	\$3,801	\$5,207	\$3,915	\$5,364	\$3,953	\$5,416	\$3,991	\$5,468	\$4,409	\$6,041
Additional Revenue			\$1.3M		\$1.7M		\$2.1M		\$6.7M	
Remaining Unfunded Gap			(\$5.4M)		(\$5.0M)		(\$4.5M)		\$0.1M	

\$114 increase in base tuition per quarter (15 credits)

\$152 increase in base tuition per quarter (15 credits)

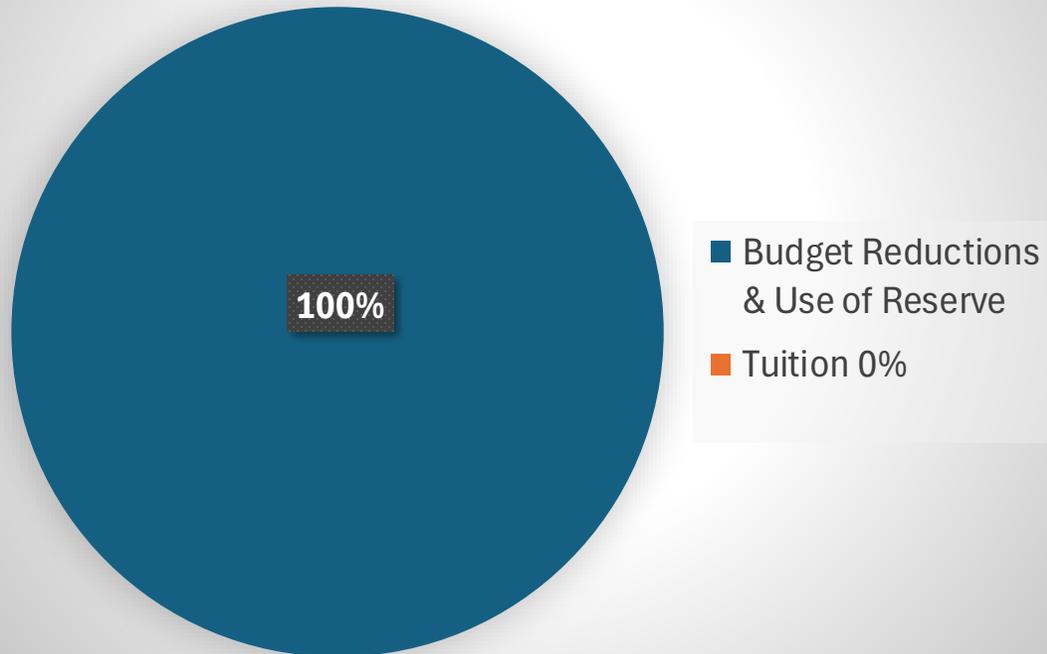
\$190 increase in base tuition per quarter (15 credits)

\$608 increase in base tuition per quarter (15 credits)

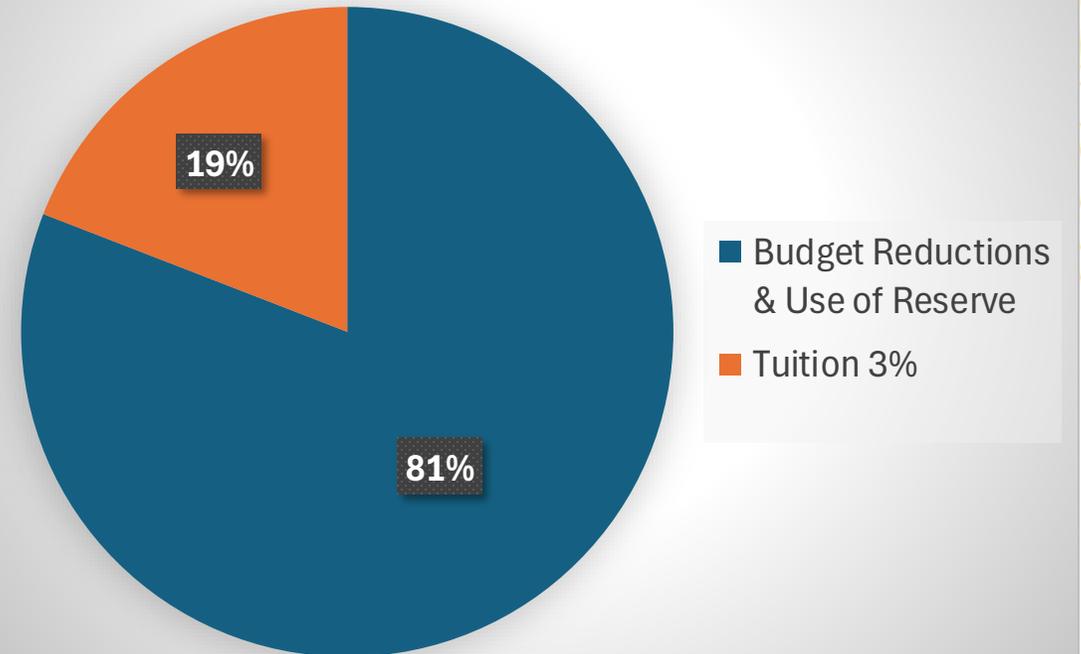
Deficit Coverage Options



Deficit Coverage
0% Tuition Increase



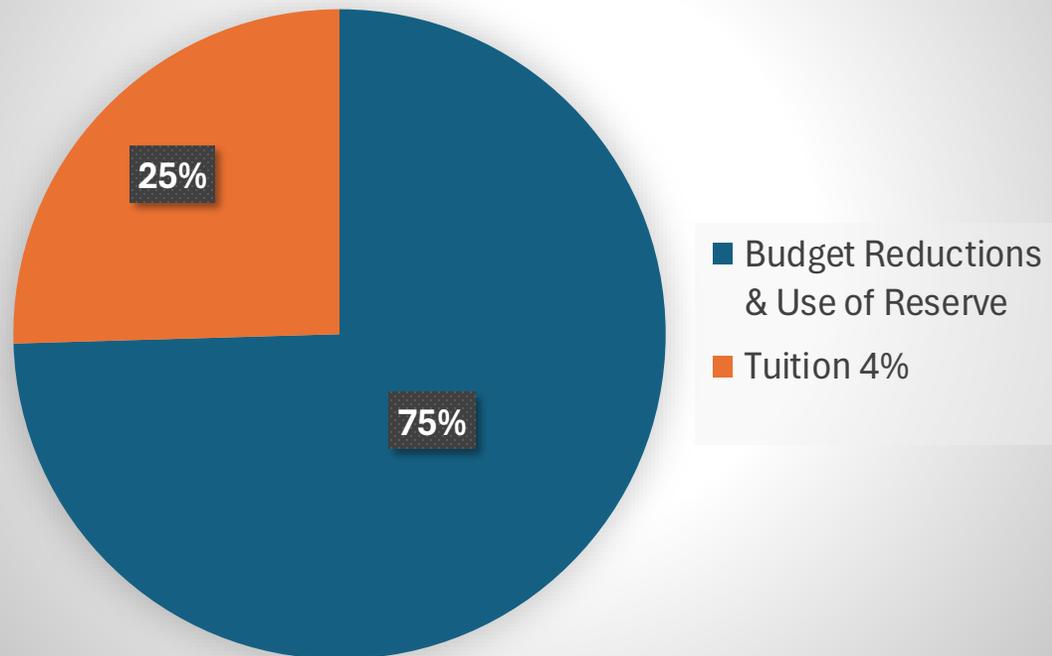
Deficit Coverage
3% Tuition Increase



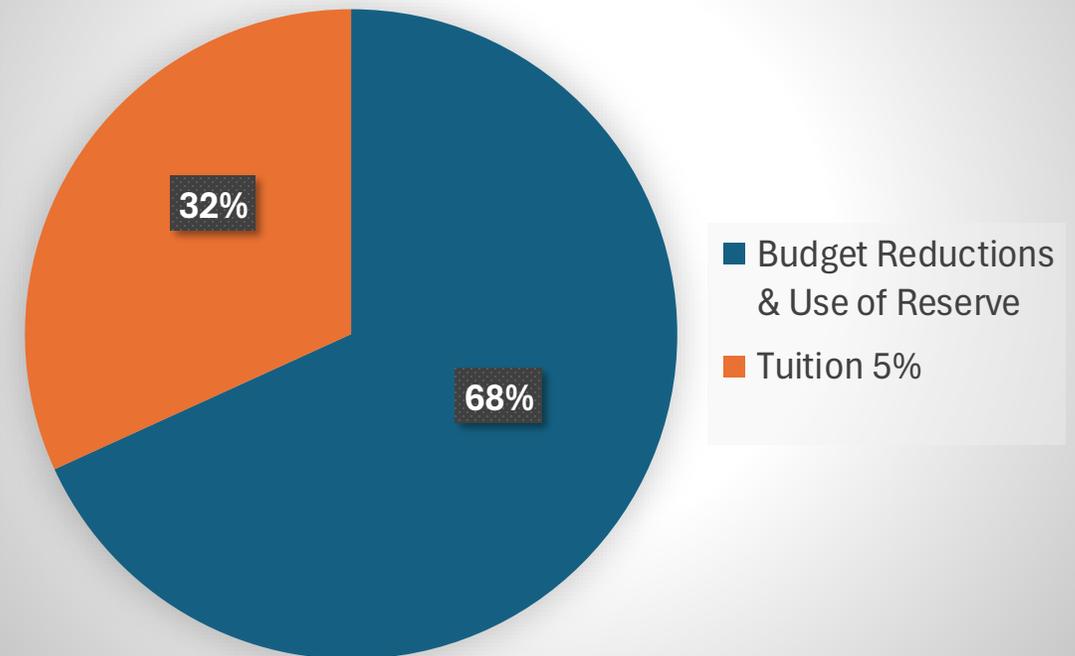
Deficit Coverage Options (con'd)



**Deficit Coverage
4% Tuition Increase**



**Deficit Coverage
5% Tuition Increase**



Potential Impacts of Insufficient Tuition



- Reduction in academic and support services
- Possibility of reduced FTEs
- Delayed or canceled equipment purchases
- Continuation of fund balance depletion
- Potential decline in program quality and/or decreased class availability
- Delayed or decreased recruiting efforts

TRC Meeting Requirements



- ✓ Meet at least twice between January and February and open to all student body
- ✓ Minimum of one public forum held at each campus (KF & PM)
- ✓ To assist in recommendations, TRC shall receive
 - ✓ Plan for how the Board of Trustees and Administration are managing costs on an ongoing basis
 - ✓ Plan for how resident tuition and mandatory enrollment fees could be decreased if the university receives more money from the state than anticipated
- ✓ Provide President with written recommendations on proposed tuition and mandatory fee rates for resident undergraduates

TRC Report Requirements



When advising the President, TRC shall include:

- ✓ Input received from public forum
- ✓ Considerations regarding the mechanism by which moneys are appropriated by Legislature to HECC for allocation to universities
- ✓ Historical tuition and fee trends
- ✓ Comparative data for peer institutions
- ✓ University's budget and projected cost increases
- ✓ Anticipated state appropriation levels
- ✓ Deliberations and observations of the TRC
- ✓ Must include any minority report requested by a TRC member
- ✓ Any documents produced or received by the TRC

TRC Voting Members



The TRC is composed of:

- Six students representing both campuses and appointed by the ASOIT president(s), two of which represent ASOIT and two of which represent historically underserved students of the University, as defined by the University;
- Two faculty, one of which is the Fiscal Operations Advisory Council (FOAC) chair; and
- At least two administrators.

<https://www.oit.edu/finance-administration/tuition-recommendation-committee>

FY 2026-27 TRC Membership



POSITION	TERM	NAME	DEPARTMENT/DIVISION
Chair- Senior Vice President	2025-26	John Harman	Finance and Administration
Vice President, <i>ex officio</i>	2025-26	Mandi Clark	Student Affairs
Assoc. VP/Controller	2025-26	Alicia Dillon	Finance and Administration
Interim Provost	2025-26	Hesham El-Rewini	Academic Affairs
AVP for SEM and Student Success	2025-26	Greg Stringer	Strategic Enrollment Mgt./Ret.
Financial Aid & Registration Coordinator	2025-26	Kendal Marks	Registrar/Financial Aid
Budget & Planning Rep	2025-26	Victoria Inogamova	Budget Office
FOAC Chair	2024-27	Don DaSaro	Business Management
Professor	2024-27	Ryan Madden	Humanities/Social Services
Klamath Falls ASOIT Delegate	2025-26	Aurora Parsons	Student Government
Portland-Metro ASOIT Delegate	2025-26	Bryce Wilson	Student Government
Klamath Falls Student	2025-26	Uriel AguilarTorres	Student
Klamath Falls Student	2025-26	Chase Uhrich	Student
Klamath Falls Student	2025-26	Naomi VazquezTellez	Student
Portland Metro Student	2025-26	Jessica Armenta	Student