



**Columbia Gorge Community College**  
**Associate of Applied Science in Entrepreneurship and Small Business Management**  
**to**  
**Oregon Institute of Technology**  
**Bachelor of Science in Business Management**

**Articulation Agreement**  
**2019 - 2020 Catalog**

It is agreed that students transferring with Columbia Gorge Community College's (CGCC) Associate of Applied Science in Entrepreneurship and Small Business Management to Oregon Institute of Technology's (Oregon Tech) Bachelor of Science in Business Management (BSBM) program will be given full credit for all selected courses listed below. This agreement is based on the evaluation of the rigor and content of the general education and technical courses at both CGCC and Oregon Tech, and is subject to a yearly reevaluation by both schools for continuance. This agreement is dated April 22, 2020.

Baccalaureate students must complete a minimum of 60 credits of upper-division work before a degree will be awarded. Upper-division is defined as 300-and 400-level classes at a bachelor's degree granting institution. Baccalaureate students at Oregon Tech must complete 45 credits from Oregon Tech before a degree will be awarded.

Admission to Oregon Tech is not guaranteed. Students must apply for admission to Oregon Tech in accordance with the then-existing rules, policies and procedures of Oregon Tech. Students are responsible for notifying the Oregon Tech Admissions and Registrar's Office when operating under an articulation agreement to ensure their credits transfer as outlined in this agreement. In order to utilize this agreement students must be attending CGCC during the above catalog year. Students must enroll at Oregon Tech within three years of this approval.

Columbia Gorge Community College

 05/20/2020

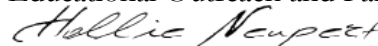
Mary Kramer, Dean  
CTE, Pre-College, and ESOL

 05/22/2020

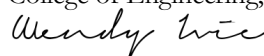
Jarett Gilbert, Vice President  
Instructional Services

Oregon Institute of Technology

 05/15/2020

Carleen Drago Starr, Director  
Educational Outreach and Partnerships  
 05/19/2020

Hallie Neupert, Department Chair  
Business Management  
 05/19/2020

Tom Keyser, Dean  
College of Engineering, Technology, and Management  
 05/19/2020

Wendy Ivie  
University Registrar

### Columbia Gorge Community College Degree Courses & Oregon Tech Equivalent Credits

Columbia Gorge Community College Course Number & Title	Qtr. Units	Oregon Institute of Technology Course Number & Title	Qtr. Units
BA 101 - Introduction to Business	4	Electives	18
BA 131 - Introduction to Business Technology	4		
BA 150 - Introduction to Entrepreneurship	4		
BA 188 - Customer Service Skills	2		
BA 196 - Entrepreneurship Capstone-Year One	2		
BA 205 - Business Communication	4		
BA 207 - Introduction to E-Commerce	4		
BA 225 - Introduction to Entrepreneurship Law	4		
BA 250 - Small Business Management	4		
BA 285 - Human Relations in Organizations	3		
BA 296 - Entrepreneurship Capstone-Year Two	2		
OS 131 - 10-Key for Business	1		
BA 206 - Management Fundamentals	3	BUS 215 - Principles of Management	3
BA 208 - Business Ethics	4	Humanities Elective <sup>1</sup>	3
BA 211 - Principles of Accounting I	3	ACC 201 - Principles of Accounting I	4
BA 212 - Principles of Accounting II	3	ACC 202 - Principles of Accounting II <sup>4</sup>	--
BA 223 - Principles of Marketing	4	BUS 223 - Marketing I	3
BA 224 - Introduction to Human Resource Management	3	BUS 349 - Human Resource Management I <sup>2</sup>	3
BA 226 - Business Law	4	BUS 226 - Business Law I	3
COMM 111 - Public Speaking <sup>3</sup>	4	SPE 111 - Public Speaking	3
EC 201 - Principles of Economics: Microeconomics	3	ECO 201 - Principles of Microeconomics	3
EC 202 - Principles of Economics: Macroeconomics	4	ECO 202 - Principles of Macroeconomics	3
<b>Entrepreneurship Electives <sup>3</sup></b>			
CAS 140 - Beginning Databases	4	MIS 113 - Introduction to Database Systems	3
CAS 170 - Beginning Spreadsheets Using Excel	3	MIS 102 - Spreadsheet Software Lab	1
Must take both			
Additional Elective	3	Elective <sup>4</sup>	--
MTH 111 - College Algebra <sup>3</sup>	5	MATH 111 - College Algebra	4
WR 121 - English Composition	4	WRI 121 - English Composition	3
<b>Total CGCC Degree Credits <sup>4</sup></b>	<b>96</b>	<b>Total Oregon Tech Degree Credits</b>	<b>57</b>

**Courses not required for Columbia Gorge Community College's AAS in Entrepreneurship and Small Business Management but are required for Oregon Tech's BS in Business Management and can be taken at CGCC or Oregon Tech.**

<b>Columbia Gorge Community College Course Number &amp; Title</b>	<b>Qtr. Units</b>	<b>Oregon Institute of Technology Course Number &amp; Title</b>	<b>Qtr. Units</b>
BA 213 - Managerial Accounting	4	ACC 203 - Principles of Managerial Accounting	4
COMM 214 - Interpersonal Communication: Process and Theory	4	Satisfies Communication Elective: COM 225 - Interpersonal Communication	3
COMM 215 - Small Group Communication: Process and Theory	4	SPE 321 - Small Group and Team Communication <sup>2</sup>	3
Humanities Elective <sup>1</sup>	3	Humanities Elective <sup>1</sup>	3
Lab Science Elective <sup>5</sup>	4	Lab Science Elective <sup>5</sup>	4
PSY 201A - General Psychology	4	PSY 201 - Psychology	3
WR 122 - English Composition	4	WRI 122 - Argumentative Writing	3
WR 227 - Technical and Professional Writing	4	WRI 227 - Technical Report Writing	3
<b>Additional CGCC Degree Credits <sup>4</sup></b>	<b>31</b>	<b>Additional Oregon Tech Degree Credits</b>	<b>26</b>
<b>Total CGCC Degree Credits <sup>4</sup></b>	<b>127</b>	<b>Total Oregon Tech Degree Credits</b>	<b>83</b>

**In addition to the above courses, the courses listed below are also required for the BS in Business Management and should be completed at Oregon Tech.**

<b>Oregon Institute of Technology Course Number &amp; Title</b>	<b>Qtr. Units</b>
ACC 325 - Finance	4
ANTH 452 - Globalization	3
BUS 307 - Seminar	3
BUS 308 - Principles of International Business	3
BUS 356 - Business Presentations	4
BUS 390 - Applied Management Internship or BUS Elective	3
BUS 441 - Leadership I	3
BUS 456 - Business Research Methods	3
BUS 457 - Business Research Methods II	3
BUS 467 - Service Management	3
BUS 478 - Strategic Management	3

BUS 495 - Senior Project Proposal	3
BUS 496 - Senior Project	3
BUS 497 - Senior Project	3
GIS 207 - Seminar	1
MATH 361 - Statistical Methods I	4
MATH 371 - Finite Mathematics and Calculus I	4
MGT 321 - Operations Management I	3
MGT 335 - Project Management	3
MGT 421 - Quality Management	3
MGT 461 - Lean/Six Sigma Management I	3
MIS 206 - Introduction to Management Information Systems	3
MIS 334 - Business Analytics	4
MIS 375 - Decision Support Systems	3
PHIL 331 - Ethics in the Professions or PHIL 342 - Business Ethics	3
Program Electives	18
PSY 347 - Organizational Behavior	3
<b>Additional Oregon Tech Credits <sup>6</sup></b>	<b>99</b>
<b>Total Oregon Tech Degree Credits <sup>7</sup></b>	<b>182</b>

- Students can transfer up to six (6) credit hours of Humanities electives into the BSBM; these courses should be designated as Humanities electives by Oregon Tech. However, only three (3) humanities credits can be studio/performance based. Choose from the following CGCC prefixes: ART, ENG, MUS, PHIL, TA, or Languages (second year/200-level only).
- Does not count toward the 60 upper-division credit requirement.
- To maximize useable credits toward the BSBM, the listed course is recommended.
- Excess credits will transfer to Oregon Tech as general elective credit with the exception of developmental course work; these credits will not be used toward the BSBM.
- Students can transfer up to one (1) biological or physical sciences course with lab into the BSBM. Choose from the following CGCC prefixes: BI, CH, G, or GS. Currently, ESR does **not** count as Lab Science.
- Baccalaureate students must complete a minimum of 60 credits of upper-division work before a degree will be awarded. Upper-division is defined as 300- and 400- level classes at a bachelor's degree granting institution.
- Oregon Tech's BSBM requires 182 credits.