

**Columbia Gorge Community College  
Associate of Applied Science in  
Management  
to  
Oregon Institute of Technology  
Bachelor of Science Degree in Business, Management Option  
  
Articulation Agreement  
2018 – 2019 Catalog**

It is agreed that students transferring from Columbia Gorge Community College's (CGCC) Associate of Applied Science in Management program to Oregon Institute of Technology's (Oregon Tech) Bachelor of Science in Business, Management Option program (BSBM) will be given full credit for all selected courses listed below. This agreement is based on the evaluation of the rigor and content of the general education and technical courses at both CGCC and Oregon Tech, and is subject to a yearly reevaluation by both schools for continuance. This agreement is dated December 3, 2018.

Baccalaureate students must complete a minimum of 60 credits of upper-division work before a degree will be awarded. Upper-division is defined as 300-and 400-level classes at a bachelor's degree granting institution. Baccalaureate students at Oregon Tech must complete 45 credits from Oregon Tech before a degree will be awarded.

Students are responsible for notifying the Oregon Tech Admissions and Registrar's Office when operating under an articulation agreement to ensure their credits transfer as outlined in this agreement. Dual enrollment is possible according to an existing Memorandum of Understanding. In order to utilize this agreement students must be attending CGCC during the above catalog year. Students must enroll at Oregon Tech within three years of this approval.

### CC Degree Required Courses & Oregon Tech Equivalent Credits

| Columbia Gorge Community College<br>Course Number & Title        | Qtr.<br>Unit<br>s | Oregon Institute of Technology<br>Course Number & Title              | Qtr.<br>Units |
|------------------------------------------------------------------|-------------------|----------------------------------------------------------------------|---------------|
| <u>General education electives</u>                               |                   |                                                                      |               |
| COMM 111 Public Speaking <sup>1</sup>                            | 4                 | SPE 111 Public Speaking                                              | 3             |
| MTH 111 College Algebra <sup>1</sup>                             | 5                 | MATH 111 College Algebra                                             | 4             |
| BA 101 Introduction to Business                                  | 4                 | General elective (Does not count toward<br>BSBM degree) <sup>2</sup> | --            |
| BA 211 Principles of Accounting I<br>(1 credit from BA 212 (3))* | 4                 | ACC 201 Principles of Accounting I                                   | 4             |
| BA 212 Principles of Accounting II                               | 2(1)              | General elective (Does not count toward<br>BSBM degree) <sup>2</sup> | --            |
| BA 213 Managerial Accounting                                     | 4                 | ACC 203 Principles of Managerial<br>Accounting                       | 4             |
| BA 203 Intro to International Business <sup>1,3</sup>            | 3                 | BUS 308 Prin. of International Business <sup>1,3</sup>               | 3             |
| BA 206 Management Fundamentals                                   | 3                 | BUS 215 Principles of Management                                     | 3             |
| BUS 208 Business Ethics                                          | 3                 | Humanities elective                                                  | 3             |
| BA 223 Principles of Marketing                                   | 4                 | BUS 223 Marketing I                                                  | 3             |
| BA 224 Intro to Human Resource<br>Management                     | 3                 | BUS 349 Human Resource Management I <sup>3</sup>                     | 3             |
| BA 226 Business Law I                                            | 4                 | BUS 226 Business Law                                                 | 3             |
| CAS 140 Beginning Databases                                      | 3                 | MIS 113 Intro to Relational Databases                                | 3             |
| CAS 170 Begin Spreadsheets using Excel                           | 4                 | MIS 102 Spreadsheet Laboratory                                       | 1             |
| EC 201 Principles of Economics:<br>Microeconomics                | 4                 | ECO 201 Principles of Microeconomics                                 | 3             |
| EC 202 Principles of Economics:<br>Macroeconomics                | 4                 | ECO 202 Principles of Macroeconomics                                 | 3             |
| WR 121 English Composition                                       | 4                 | WRI 121 English Composition                                          | 3             |
| BA 111 Introduction to Accounting                                | 3                 | Electives                                                            | 18            |
| BA 131 Introduction to Business Technology                       | 4                 |                                                                      |               |
| BA 205 Business Communication                                    | 4                 |                                                                      |               |
| BA 207 Introduction to E-Commerce                                | 4                 |                                                                      |               |
| BA 233 Integrated Marketing Communications                       | 3                 |                                                                      |               |
| BA 250 Small Business Management                                 | 3                 |                                                                      |               |
| BA 280A CE: Business Experience                                  | 3                 |                                                                      |               |
| BA 280B CE: Business Experience Seminar                          | 1                 |                                                                      |               |
| BA 285 Human Relations in Organizations                          | 3                 |                                                                      |               |
| CAS 121 Beginning Keyboarding <b>or</b>                          |                   |                                                                      |               |
| CAS 122 Keyboarding for Speed & Accuracy                         | 3                 |                                                                      |               |
| OS 131 10-Key on Calculators                                     | 1                 |                                                                      |               |
| <b>Total CGCC Degree Credits <sup>2</sup></b>                    | <b>94</b>         | <b>Total Oregon Tech Degree Credits</b>                              | <b>64</b>     |

**Courses not required for CGCC's Associate of Applied Science Management degree, but are required for Oregon Tech's Bachelor of Science in Business, Management Option and can be taken at CGCC or Oregon Tech.**

| <b>Columbia Gorge Community College<br/>Course Number &amp; Title</b>                      | <b>Qtr.<br/>Units</b> | <b>Oregon Institute of Technology<br/>Course Number &amp; Title</b> | <b>Qtr.<br/>Units</b> |
|--------------------------------------------------------------------------------------------|-----------------------|---------------------------------------------------------------------|-----------------------|
| COMM 214 Interpersonal Communication:<br>Process and Theory (or take at OIT)               | 3                     | Communication elective                                              | 3                     |
| Humanities electives (Arts and Letters)<br>Choose from: ART, ENG, MUS, or PHL <sup>2</sup> | 3                     | Humanities electives <sup>2</sup>                                   | 3                     |
| Laboratory Science elective (BI, CH, or PHY) <sup>6</sup>                                  | 4/5                   | Laboratory science elective <sup>6</sup>                            | 4                     |
| PSY 201A Introduction to Psychology I                                                      | 4                     | PSY 201 Psychology                                                  | 3                     |
| SPE 215 Small Group Communication:<br>Process & Theory <sup>3</sup>                        | 3                     | SPE 321 Small Group & Team<br>Communication <sup>3</sup>            | 3                     |
| WR 122 English Composition                                                                 | 4                     | WRI 122 Argumentative Writing                                       | 3                     |
| WR 227 Technical & Professional Writing                                                    | 4                     | WRI 227 Technical Report Writing                                    | 3                     |
| <b>Additional CGCC Credits <sup>2</sup></b>                                                | <b>32-33</b>          | <b>Additional Oregon Tech Credits</b>                               | <b>22</b>             |
| <b>Total CGCC Credits <sup>2</sup></b>                                                     | <b>126-<br/>127</b>   | <b>Total Oregon Tech Degree Credits</b>                             | <b>86</b>             |

**In addition to the above courses, the courses listed below are also required for the Bachelor of Science in Business, Management Option and should be completed at Oregon Tech.**

| <b>Oregon Institute of Technology<br/>Course Number &amp; Title</b>     | <b>Qtr.<br/>Units</b> |
|-------------------------------------------------------------------------|-----------------------|
| ACC 325 Finance                                                         | 4                     |
| ANTH 452 Globalization                                                  | 3                     |
| BUS 307 Seminar                                                         | 3                     |
| BUS 356 Business Presentations                                          | 4                     |
| Business elective<br><b>or</b><br>BUS 390 Applied Management Internship | 3                     |
| BUS 441 Leadership I                                                    | 3                     |
| BUS 456 Business Research Methods                                       | 3                     |
| BUS 457 Business Research Methods II                                    | 3                     |
| BUS 467 Service Management                                              | 3                     |

|                                                                             |            |
|-----------------------------------------------------------------------------|------------|
| BUS 478 Cases in Strategy and Policy                                        | 3          |
| BUS 495 Senior Project Proposal                                             | 3          |
| BUS 496 Senior Project                                                      | 3          |
| BUS 497 Senior Project                                                      | 3          |
| GIS 207 Seminar                                                             | 1-3        |
| MATH 361 Statistical Methods I                                              | 4          |
| MATH 371 Finite Mathematics and Calculus i                                  | 4          |
| MGT 321 Operations Management                                               | 3          |
| MGT 335 Project Management                                                  | 3          |
| MGT 421 Quality Management                                                  | 3          |
| MGT 461 Lean/Six Sigma Management I                                         | 3          |
| MIS 206 Introduction to Management Information Systems                      | 3          |
| MIS 334 Business Analytics                                                  | 4          |
| MIS 375 Decision Support Systems                                            | 3          |
| PHIL 331 Ethics in the Professions<br><b>OR</b><br>PHIL 342 Business Ethics | 3          |
| Program electives                                                           | 18         |
| PSY 347 Organizational Behavior                                             | 3          |
| <b>Additional Oregon Tech Credits <sup>6</sup></b>                          | <b>96</b>  |
| <b>Total Accumulated Oregon Tech Degree Credits <sup>7</sup></b>            | <b>182</b> |

1. To maximize useable credits toward the Bachelor of Science in Business, Management Option degree, the listed courses are recommended.
2. Students can transfer up to 6 credit hours of humanities (Arts & Letters) electives into the BSBM program; these courses should be designated as humanities electives by Oregon Tech. However, only 3 humanities credits can be studio/performance based. Choose from the following CGCC prefixes: ART, ENG, MUS, PHL, TA or Second-year Foreign Languages.
3. Does not count toward 60 upper-division requirement.
4. Excess college-level credits will transfer to Oregon Tech as general electives; these credits will **not** be used toward the Bachelor of Science in Business, Management Option degree.
5. Does not count toward 60 credit upper-division requirement.
6. The BSBM program requires one biological or physical science with lab.
7. Baccalaureate students must complete a minimum of 60 credits of upper-division work before a degree will be awarded. Upper-division is defined as

300- and 400- level classes at a bachelor's degree granting institution and 45 credits must be from Oregon Tech.

8. Oregon Tech's Bachelor of Science in Business, Management Option requires 182 total credits.